

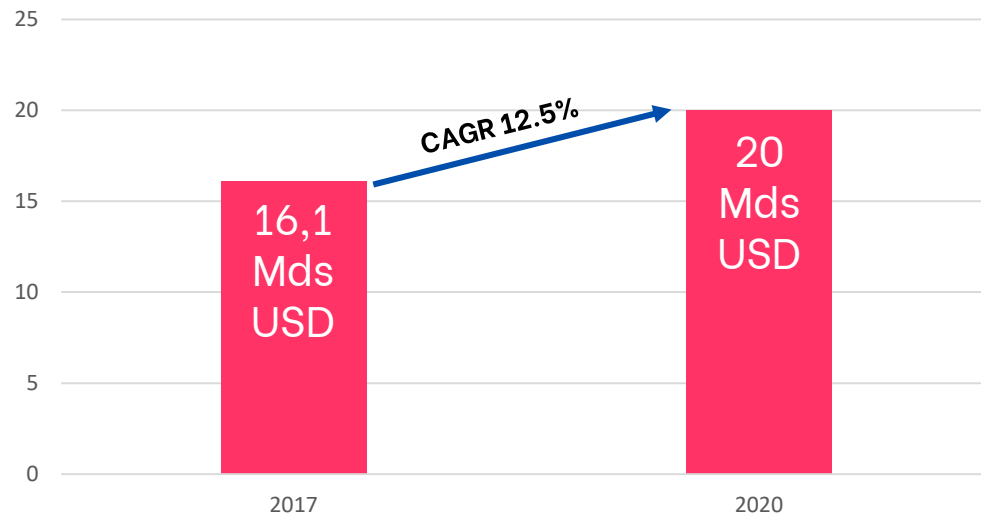


LE SECTEUR DE LA SANTÉ AU VIETNAM

SO2

PANORAMA GENERAL

Dépenses Vietnamiennes dans la santé 2017 - 2020



Source: BMI, 2019, Ministry of Health, 2020

VIETNAM



6.5%
du PIB

FRANCE



11.3%
du PIB

CHINE



5.4%
du PIB

SINGAPORE



4.5%
du PIB

THAILAND



3.8%
du PIB

LES STRUCTURES DE SANTE

ETABLISSEMENTS PUBLICS

CENTRAL LEVEL

516 établissements
31 436 lits

LOCAL LEVEL

11 447 établissements
279 790 lits

FACILITIES UNDER OTHER MINISTRY

755 établissements
9 055 lits

ETABLISSEMENTS PRIVES

228 établissements
21 122 lits



CAPACITE DES HÔPITAUX

3.5 lits pour 1000 habitants au Vietnam



FRANCE



5.9

lits/1000 hab.
(2018)

CHINE



4.3

lits/1000 hab.
(2017)

SINGAPORE



2.5

lits/1000 hab.
(2017)

THAILAND

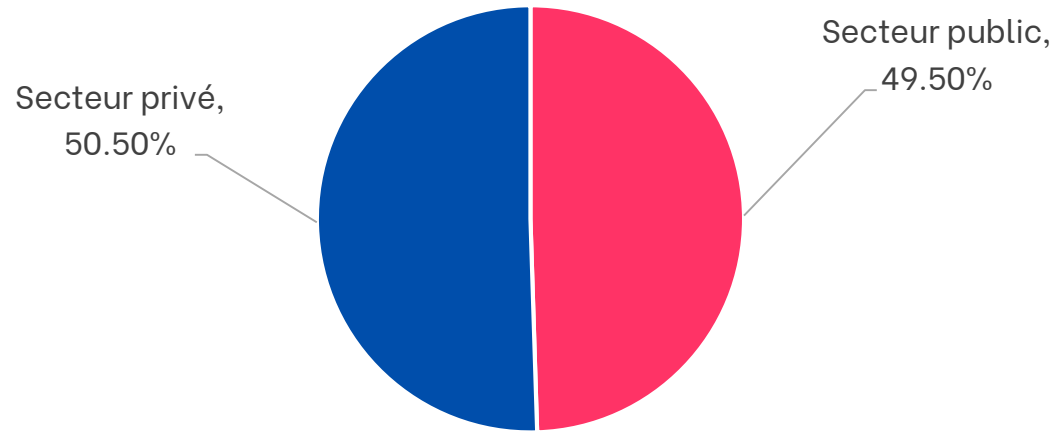


2.2

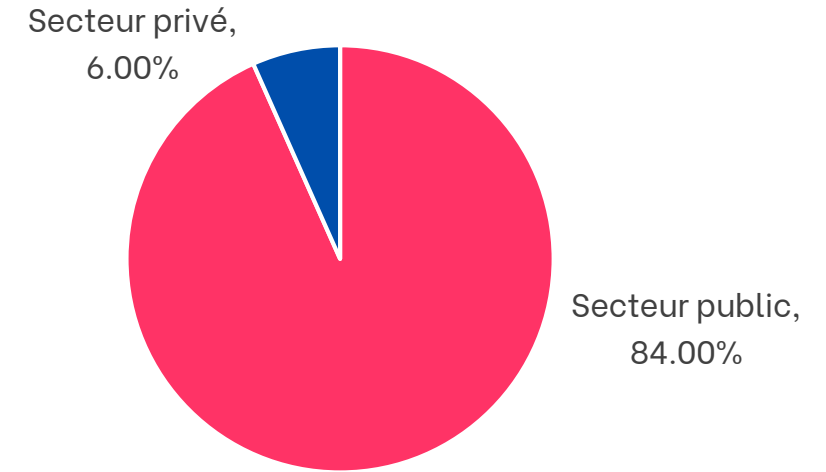
lits/1000 hab.
(2018)

C'EST CA LA REALITE DANS NOS HÔPITAUX !

Dépenses dans la santé



Répartition des lits



49%

des hôpitaux dans
le Nord du pays



19%

à Hanoi et Ho Chi Minh
Ville

Des hôpitaux privés modernes et mieux équipés

HANH PHUC (HCMC)

BACH MAI (HANOI)



The background is a solid pink color with a white triangular shape in the top-left corner. Three medical syringes are visible, rendered in a semi-transparent, light pink style. One syringe is positioned diagonally from the top-left towards the center. Two other syringes are positioned horizontally, one above and one below the central text. The text is in a bold, white, sans-serif font, centered on the page.

LE MARCHÉ DES DISPOSITIFS MEDICAUX

so2

PANORAMA DU MARCHÉ



+20%

de croissance entre
2016 et 2020



90%

des dispositifs
médicaux sont
importés

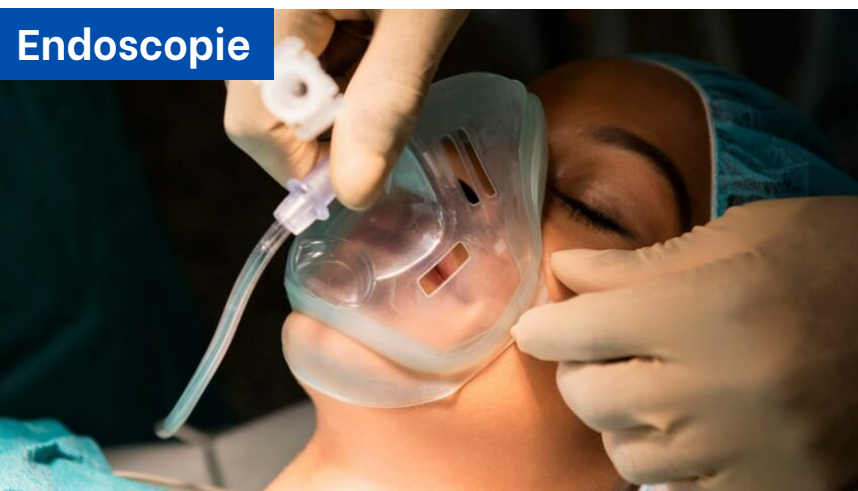


20

Millions d'individus
âgés de plus de 60
ans d'ici à 2029

LES SEGMENTS PORTEURS

1.1 milliards USD investis en 2017



LES PRINCIPAUX ACTEURS



BIVID CO., LTD
Quality First, For Public Health

**BINH VIET DUC LIMITED
LIABILITY COMPANY
(BIVID)**

The logo for hameln, featuring a stylized yellow and blue 'h' followed by the word 'hameln' in blue.

GRUPE
The logo for PANPHARMA, featuring a stylized red and blue 'P' followed by the word 'PANPHARMA' in blue.
ROTEXMEDICA GmbH PANPHARMA S.A.

KEDRION
BIOPHARMA

The logo for DEMO ABEE, featuring a blue triangle with a white 'S' and the word 'DEMO' in blue.
DEMO ABEE
BIOIMHXANIA ΦΑΡΜΑΚΩΝ

onkovis



**HANOI PHARMACEUTICAL
AND MEDICAL EQUIPMENT
IMPORT - EXPORT JOINT
STOCK COMPANY
(HAPHARCO)**

SANOFI The Sanofi logo, featuring a stylized blue and green 'S'.



Johnson & Johnson

Hisamitsu

ROHTO



HOANG DUC

Johnson & Johnson

The logo for Hyphens, featuring a stylized blue and white 'H' with a cross.
Hyphens
Asean's Specialty Pharma Company

ROHTO

The logo for Sandoz, featuring a stylized blue and white 'S'.
SANDOZ
a Novartis company

stryker

The logo for DAEWOONG, featuring a stylized yellow and red 'DAEWOONG'.



**MEDICAL VIETNAM
CO., LTD**

OMRON
AUTOMATION & SAFETY

Convergent
Technologies

SonoScape
ULTRASOUND EQUIPMENT

Erba
Mannheim



SO2

Xin Cảm Ơn
Merci
Thank you

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